

THE COUNCIL OF THE CITY OF NEW YORK

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Report on the Fiscal 2017 Executive Budget Department of Small Business Services May 10, 2016

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Executive Budget Summary

Expense Budget Overview. The Department of Small Business Services' (SBS or the Department) Fiscal 2017 Executive Budget totals \$217.7 million, which is \$44.3 million, or 16.9 percent less than the Fiscal 2016 Adopted Budget of \$262 million.

- Approximately \$121.5 million, or 55.8 percent of SBS' Fiscal 2017 budget is City tax-levy (CTL) funding; \$80.4 million, or 36.9 percent is federal; and \$15.9 million, or 7.3 percent is Intra-City funding.
- SBS' total headcount for Fiscal 2017 is 342 positions, consisting of 307 full-time positions and 35 full-time equivalent positions, for a net increase of 13 positions when compared to the Fiscal 2016 Adopted Budget.

- **Executive Budget Changes**

- \$15.4 million in new needs for Business, Workforce, and Neighborhood Support;
- \$30.2 million in other adjustments; and
- \$451,000 in savings program.

- **Notable Changes.** The Fiscal 2017 Executive Budget includes \$2.9 million in baseline funding for NYC & Company, \$2.2 million to strengthen support for small businesses, \$5 million to fund facilities management contracts at Governor's Island, and \$2 million to fund promote and market HireNYC in the rezoned areas of the City.

SBS Overview

This report presents a review of SBS' Fiscal 2017 Executive Budget. The section below presents an overview of the agency's budget and how it has changed during the course of Fiscal 2016, followed by a review of the significant budget actions introduced in the Fiscal 2017 Executive Budget. Major issues related to the Department's budget are then discussed. Appendix 1 reports the changes made to the Fiscal 2016 and Fiscal 2017 Budgets since Adoption of the Fiscal 2016 Budget. For additional information on the Department's budget and its various programs, please refer to the Fiscal 2017 Preliminary Budget Report for the Department of Small Business Services at: http://council.nyc.gov/html/budget/fy17_documents.shtml

SBS Financial Summary						
	2014	2015	2016	Executive Plan		*Difference
<i>Dollars in Thousands</i>	Actual	Actual	Adopted	2016	2017	2016 - 2017
Spending						
Personal Services	\$18,498	\$19,626	\$23,345	\$23,796	\$24,918	\$1,573
Other Than Personal Services	183,812	253,833	238,678	287,820	192,796	(45,882)
TOTAL	\$202,310	\$273,458	\$262,023	\$311,616	\$217,714	(\$44,309)
Budget by Program Area						
Agency Administration and Operations	\$11,459	\$11,974	\$13,415	\$13,401	\$16,632	\$3,217
Business Development	12,440	61,403	12,983	75,939	34,089	21,106
Contract Svcs: Economic Development Corp	82,888	104,002	126,145	104,682	63,948	(62,197)
Contract Svcs: NYC&Co / Tourism Support	12,262	13,774	17,750	17,750	21,162	3,412
Contract Svcs: Other	17,222	14,063	12,076	15,983	17,465	5,389
Economic & Financial Opportunity: M/WBE	3,551	3,385	6,721	5,549	5,618	(1,103)
Economic & Financial Oppty: Labor Svcs	296	330	199	0	241	42
MO Film, Theatre, and Broadcasting	566	6,023	0	975	0	0
MO Industrial & Manufacturing Businesses	1,155	1,397	1,500	0	1,893	393
Neighborhood Development	4,040	4,238	15,163	10,828	7,129	(8,034)
Workforce Development: One Stop Centers	26,764	23,763	26,323	24,862	28,147	1,824
Workforce Development: Program Management	11,609	12,768	11,907	20,216	12,849	942
Workforce Development: Training	9,508	11,278	8,534	21,432	8,541	7
Workforce Development: WIB and Other ¹	8,550	5,061	9,309	0	0	(9,309)
TOTAL	\$202,310	\$273,458	\$262,023	\$311,616	\$217,714	(\$44,309)
Funding						
City Funds			\$107,983	\$133,638	\$121,467	\$13,484
Other Categorical			56	0	0	(56)
State			125	2,280	28	(97)
Federal - Community Development			109,109	99,053	39,101	(70,008)
Federal - Other			38,889	57,374	41,255	2,366
Intra City			5,861	19,271	15,863	10,002
TOTAL	\$202,310	\$273,458	\$262,023	\$311,616	\$217,714	(\$44,309)
Budgeted Headcount						
Full-Time Positions	215	217	294	305	307	13
Full-Time Equivalent Positions	43	40	35	35	35	0
TOTAL	258	257	329	340	342	13

**The difference of Fiscal 2016 Adopted Budget compared to Fiscal 2017 Executive Budget.*

The City's Fiscal 2017 Executive Budget totals \$82.2 billion, \$3.7 billion more than the Fiscal 2016 Adopted Budget of \$78.5 billion. City funds (City tax-levy and non-tax revenues) total \$59.4 billion, when compared to the Fiscal 2016 Adopted Budget of \$57 billion. For SBS, the Fiscal 2017 Executive Budget totals \$217.7 million, representing less than one percent of the City's total budget. The \$217.7 million budgeted for SBS in Fiscal 2017 includes \$63.9 million for the New York City Economic Development Corporation ("NYCEDC"), \$21.2 million for NYC & Company, and \$17.5 million for the Trust for Governor's Island ("TGI"). Without these other agencies' budgets, SBS' true Executive Budget for Fiscal 2017 is \$115.1 million.

SBS' Fiscal 2017 Executive Budget of \$217.7 million is \$44.3 million, or 16.9 percent less than its Fiscal 2016 Adopted Budget of \$262 million. This decrease is largely due to a \$45.9 million, or a 19.2 percent decline in the Other than Personal Services (OTPS) budget of

¹ This program area has been combined with the other Workforce Development program areas.

\$192.8 million, offset by a \$1.6 million, or 6.7 percent increase in the Personal Services (PS) budget of \$24.9 million. The decline in the OTPS budget is mainly driven by the decline in contract services with NYCEDC, which is caused by a decline in federal funding.

Since the adoption of the Fiscal 2016 budget, several initiatives have impacted both the Department's budget and headcount for Fiscal 2016 and Fiscal 2017. For Fiscal 2016, these include \$38.8 million in new needs and \$10.8 million in other adjustments. In Fiscal 2017 these changes include \$42.6 million in new needs and \$41.7 million in other adjustments. Combined, the above actions reconcile the Department to its current budget amount of \$311.6 million for Fiscal 2016 and \$217.7 million for Fiscal 2017.

Changes introduced in the Fiscal 2017 Executive Budget decrease the Fiscal 2016 Budget by \$85.4 million and increase the Fiscal 2017 Budget by \$45.6 million. For Fiscal 2016, the changes include \$2.2 million in new needs and a reduction of \$87.6 million in other adjustments. For Fiscal 2017, the changes include \$15.4 million in new needs and \$30.2 million in other adjustments².

Below is a summary of key funding changes by program area³ and source when comparing the Department's Fiscal 2017 Executive Budget to its Fiscal 2016 Adopted Budget.

- **Agency Administration and Operations.** The Fiscal 2017 Executive Budget includes \$16.6 million for the Agency Administration and Operations program area. The proposed Fiscal 2017 Executive Budget for this program area is 24 percent more than the Fiscal 2016 Adopted Budget of \$13.4 million, and 22.5 percent more than the Fiscal 2016 Preliminary Budget of \$13.6 million. Changes in the Fiscal 2017 Executive Budget that affect this program area include a \$2.2 million increase in City funds to strengthen support for small businesses, and a \$734,000 increase in the Department's budget for heat, light and power.
- **Business and Neighborhood Development.** The Fiscal 2017 Executive Budget includes \$41.2 million for the Business and Neighborhood Development program areas. The proposed Fiscal 2017 Executive Budget for this program area is 46.4 percent more than the Fiscal 2016 Adopted Budget of \$28.1 million, and 4.2 percent more than the Fiscal 2017 Preliminary Budget of \$39.6 million. The Fiscal 2017 Executive Budget includes \$41.2 million for the Business and Neighborhood Development program areas. The proposed Fiscal 2017 Executive Budget for this program area is 46.4 percent more than the Fiscal 2016 Adopted Budget of \$28.1 million, and 4.2 percent more than the Fiscal 2017 Preliminary Budget of \$39.6 million. Changes in the Fiscal 2017 Executive that affect this program area include \$215,000 in City funds to increase the number of staff who work on BIDs by three, and an intra-city transfer of \$630,000 from SBS to the Department of Information Technology and Telecommunications ("DoITT") to develop an online portal for the Small Business First program.
- **Contract Services.** The Fiscal 2017 Executive Budget includes \$102.6 million for the contract services program area, which funds contracts with the Economic Development

² See Appendix 1 for a list of all budget actions since adoption.

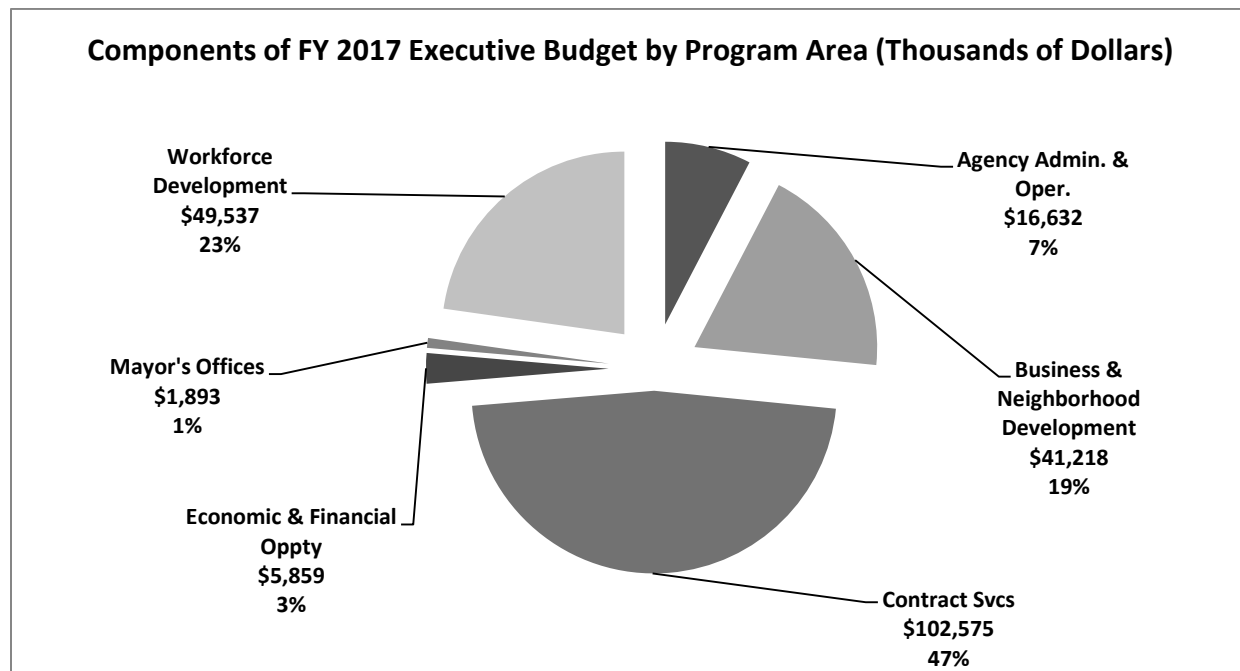
³ For explanations to program area changes that took place in the Fiscal 2017 Preliminary Budget, see <http://council.nyc.gov/html/budget/2017/pre/801%20Department%20of%20Small%20Business%20Services.pdf>

Corporation, NYC & Company, and other not-for-profit and non-City agencies. The proposed Fiscal 2017 Executive Budget for this program area is 34.2 percent less than the Fiscal 2016 Adopted Budget of \$156 million, but 56.5 percent more than the Fiscal 2017 Preliminary Budget of \$65.6 million. The decrease in funding for this program area is mainly driven by a \$70.6 million decline in Federal Community Development Block Grant funding. This is offset by a \$2.9 million increase in funding for NYC & Company, a \$5 million increase in TGI's operating budget, a \$2.5 million increase in City funds to expand the Graffiti Free NYC Program, and a total rollover of \$5.1 million from the Fiscal 2016 to Fiscal 2017 budget of NYCEDC and the Office of Environmental Remediation ("OER").

- **Economic & Financial Opportunity.** The Fiscal 2017 Executive Budget includes \$5.9 million for the Economic & Financial Opportunity program area, which funds the Minority and Women-Owned Enterprise (MWBE) and labor services. The proposed Fiscal 2017 Executive Budget for this program area is 15.3 percent less than the Fiscal 2016 Adopted Budget of \$6.9 million, but 25.2 percent more than the Fiscal 2017 Preliminary Budget of \$4.7 million. The only change in the Fiscal 2017 Executive Budget affecting this program area is a reallocation of \$1.2 million in City funding for the MWBE disparity study from Fiscal 2016 to Fiscal 2017.
- **Mayor's Office for Industrial & Manufacturing Businesses.** The Fiscal 2017 Executive Budget includes \$1.9 million to fund the Mayor's Office for Industrial & Manufacturing Businesses program area. The proposed Fiscal 2017 Executive Budget for this program area is 26.2 percent more than both the Fiscal 2016 Adopted Budget and the Fiscal 2017 Preliminary Budget. The increase results from a lease adjustment of \$393,000 in the Fiscal 2017 Executive Budget.
- **Workforce Development.** The Fiscal 2017 Executive Budget includes \$49.5 million for the Workforce Development program area, which funds the One Stop Centers, Program Management, and Training. The proposed Fiscal 2017 Executive Budget for this program area is 11.7 percent less than the Fiscal 2016 Adopted Budget of \$56.1 million, but 4.8 percent more than the Fiscal 2017 Preliminary Budget of \$47.3 million. Changes in the Fiscal 2017 Executive Budget that affect this program include a \$2 million increase in funding to market and promote HireNYC in the rezoned areas of the City, a \$487,000 increase in wages and a \$320,000 decrease in City funding for Workforce development training.
- **City Tax-Levy Increase.** SBS' Fiscal 2017 City-funded portion of the budget shows an increase of \$13.5 million when compared to the Fiscal 2016 Adopted Budget. The City funds in the modified budget for Fiscal 2016 are \$25.7 million more than the Fiscal 2016 Adopted Budget.
- **Non-City Funding.** For Fiscal 2017, SBS' non-city revenue decreases by a net of \$57.8 million when compared to the Fiscal 2016 Adopted Budget. This decrease in funding is mainly driven by Federal Community Development Block Grants, which are not yet reflected in the Department's budget. The current modified budget for Fiscal 2016 shows growth of approximately \$23.9 million, when compared to the Fiscal 2016 Adopted Budget.

- Headcount Changes.** The agency’s overall headcount increased by 13 positions from Fiscal 2016 to 2017, all of which are full-time positions. Twelve out of the 13 positions are being added by the Fiscal 2017 Executive Budget. They include three new staff who will help with Business Improvement District (“BID”) related work, six new staff who will work on three new initiatives to strengthen support for small businesses, and three other positions created through other adjustments with no dollar impact on the budget. The current modified budget for Fiscal 2016 increased by 11 positions, all of which are full-time positions.

The chart below shows the composition of SBS’ Fiscal 2017 Executive Budget by program area.



New in the Executive Budget

The following are major financial plan actions for Fiscal 2017 included in the Executive Plan:

- HireNYC in Rezoned Areas.** HireNYC is a free program that connects the City’s workforce development services to economic development projects. The Fiscal 2017 Executive Budget includes \$2 million in City funding for SBS and the Department of Housing, Preservation & Development (HPD) to undertake a robust outreach campaign that will promote HireNYC to residents of the newly rezoned areas of the City. The outreach campaign will be aimed at connecting low-income residents of rezoned communities to opportunities at HPD-financed developments through the HireNYC program.
- Increased Baseline Funding for NYC & Company.** The Fiscal 2017 Executive Plan includes \$2.9 million in Fiscal 2017 through Fiscal 2020 to fund NYC & Company, the City’s quasi-public tourism arm. These funds will be used to promote New York City in

multiple markets, in an effort to increase tourism revenues to the City. Specifically, NYC & Company will use this funding to expand the overseas market, partner with Brand USA, develop the convention market, and overhaul the NYCGO website. This new funding stream, in addition to the baseline increase of \$6 million added to NYC & Company's budget in the Fiscal 2017 Preliminary Plan, will bring its total funding to \$21.2 million in Fiscal 2017 through Fiscal 2020.

- **Support for Small Businesses.** The Fiscal 2017 Executive Plan includes \$2.2 million in Fiscal 2017 and \$3.2 million annually in the outyears to fund three new initiatives at SBS, which will bolster supports for small businesses in the City. The three initiatives include:
 - **Intensive Business Adaptation Services.** This initiative will provide consulting services to ensure long-term viability of businesses, and connect businesses to financing for fit out and/ or space purchase. For this initiative, \$313,000 will be allocated in Fiscal 2017, and \$928,000 will be allocated in Fiscal 2018 through Fiscal 2019.
 - **Commercial Tenant Protection Legal Services Program.** This program will provide legal assistance to businesses, including lease review, factual investigations and legal research, and lease negotiations. A total of \$1.2 million will be allocated in Fiscal 2017 through Fiscal 2019 for this initiative.
 - **Neighborhood Space Program.** This program will provide below-market rental spaces in HPD and NYCEDC projects to small businesses operating in the City. For this initiative, \$683,000 will be allocated in Fiscal 2017, and \$1.1 million will be allocated in Fiscal 2018 through Fiscal 2019.
- **Minority and Women-Owned Business Enterprise (MWBE) Funding.** The Fiscal 2017 Executive Plan includes \$500,000 in Fiscal 2016 for SBS to conduct studies on the capacity of MWBEs in each of the five boroughs of the City. The studies will seek to measure such things as the number of City-certified MWBEs and the number of MWBEs that are able to compete for and win City contracts. This study is in addition to the on-going MWBE Disparity Study.
- **Increase in BID Staff.** The Fiscal 2017 Executive Plan includes \$215,000 in Fiscal 2017 through Fiscal 2020 for SBS to hire three new staff, including one supervisor and two contract managers. These three staff will provide assistance to smaller Business Improvement Districts (BIDs) that do not have enough employees to meet the minimum BID requirements. They will also support the formation of new BIDs, as well as the expansion of existing BIDs. The new staff is needed to accommodate the recent increase in BIDs formation.
- **Trust for Governor's Island (TGI) Facilities Management Contract.** The Fiscal 2017 Executive Plan includes \$5 million in Fiscal 2017 and \$3.5 million annually in the outyears to increase the operating budget of the Trust for Governors Island (TGI). Most of Governor Island's operations are carried out through a facilities management (FM) contract, covering such things as ferry services, building and system maintenance and repairs, and groundskeeping. In Fiscal 2017, the \$5 million increase is comprised of a

\$3.5 million baseline increase in the outyears, and a one-time \$1.5 million funding increase to cover the costs of closing out the current FM contract.

- **Small Business First Portal.** The Fiscal 2017 Executive Plan includes an intra-City transfer of \$140,000 in Fiscal 2016, \$630,000 in Fiscal 2017 and \$180,000 annually in the outyears to the Department of Information Technology and Telecommunications (DoITT). These funds were initially included in the Fiscal 2017 Preliminary Plan for SBS to develop an online business portal for the Small Business First program. However, these funds are now being transferred to DoITT to develop the portal.
- **Citywide Savings Program.** Along with the Fiscal 2017 Executive Plan, the Office of Management and Budget (OMB) released a Citywide Savings Program that outlines plans to reduce City spending by \$1.3 billion in Fiscal 2016 and \$997.5 million in Fiscal 2017. To develop the program, OMB asked all agencies to identify efficiencies, alternative funding sources and programmatic changes that would yield budgetary savings without reducing service levels. SBS has proposed savings totaling \$3.3 million in Fiscal 2016 and \$451,000 in Fiscal 2107. SBS' savings plan include:
 - **NDD Neighborhood Initiative.** SBS expects to save \$1 million in Fiscal 2016 from changes to the program implementation timeline of the Neighborhood Development Division's (NDD) Neighborhood Initiative.
 - **OER Efficiency Savings.** The Office of Environmental Remediation (OER) anticipates savings of \$156,000 in Fiscal 2016 through Fiscal 2017 from its Voluntary Cleanup Program.
 - **TGI Efficiency Savings.** The Trust for Governor's Island (TGI) expects to achieve savings of \$147,000 in Fiscal 2016, \$295,000 in Fiscal 2017, \$290,000 in Fiscal 2018, \$286,000 in Fiscal 2019 and \$282,000 in Fiscal 2020 by implementing more efficient staffing.
 - **WDD Cool Roofs Support Center.** SBS expects to achieve savings of \$350,000 from changes to the program implementation timeline of the Workforce Development Division's (WDD) Cool Roof Support Center.

SBS Budget Issues

The Council's response to the Mayor's Fiscal 2017 Preliminary Budget included three expense initiatives for the Department of Small Business Services, for a total of \$1.7 million. The Administration did not add funds for any of the Council's proposed initiatives in the Fiscal 2017 Executive Budget. Listed below are the Council's recommended initiatives.

- **Support Worker Cooperatives.** Worker cooperatives are businesses that are owned and managed solely by their employees and, therefore, help build assets and wealth among low-income individuals and communities as well as create entrepreneurs and community leaders. The Council called on the Administration to support its Worker Cooperative Business Development Initiative ("WCBDI") by baselining \$300,000 to cover three new staff members at SBS. These staff would work solely on WCBDI by providing business development and other support to help grown worker cooperatives

in the City. However, no funding was added in the Executive Plan for support to worker cooperatives.

- **Small Business Services Administrative Fees.** SBS receives a portion of City Council discretionary funding for various initiatives as “administrative fees.” The funding enables SBS to oversee and run these initiatives. In Fiscal 2016, SBS received \$794,300 out of the total \$15.3 million allocated to various Council initiatives administered by the Department. These funds are used by SBS to support nine of its employees who work solely on Council initiatives, as well as to cover some related Other Than Personal Services (OTPS) expenses. The Council proposed that the Administration baseline these “administrative costs” since no other City agency charges for such costs. However, the Administration failed to add any funds in the Executive Budget for this purpose.
- **Small Business/Job Development/Financial Literacy.** This is a Council initiative that provides technical and financial assistance, business counseling and financial literacy education to entrepreneurs and small businesses. The Council called on the Administration to fully fund this initiative in the amount of \$600,000. However, no funding was added in the Executive Plan for this initiative.

Appendix 1: SBS Fiscal 2017 Budget Actions since Fiscal 2016 Adoption

<i>Dollars in Thousands</i>	FY 2016			FY 2017		
	City	Non-City	Total	City	Non-City	Total
SBS Budget as of the Adopted 2016 Budget	\$107,984	\$154,040	\$262,024	\$72,401	\$61,065	\$133,466
New Needs - Prelim. 2017						
Bus Program	\$28,770	\$0	\$28,770	\$113	\$0	\$113
Economic Development Studies	2,071	0	2,071	0	0	0
MWBE Bond Surety Fund	100	0	100	9,900	0	9,900
MWBE Loan Program	100	0	100	9,900	0	9,900
NYC and Co Funding	0	0	0	6,000	0	6,000
OER EPIC	35	0	35	50	0	50
OER Grant Writing	10	0	10	9	0	9
OER Training	20	0	20	20	0	20
Reallocation of One City Programs	2,815	0	2,815	0	0	0
Small Business First Portal Expenses	140	0	140	630	0	630
TGI Hills Maintenance	0	0	0	485	0	485
TGI Operating Funding	2,513	0	2,513	84	0	84
Subtotal, New Needs	\$36,573	\$0	\$36,573	\$27,190	\$0	\$27,190
Other Adjustments - Prelim. 2017						
City Service Corp (SBS)	(\$53)	\$0	(\$53)	(\$14)	\$0	(\$14)
Collective Bargaining - Organization of Staff Analysts	39	0	39	48	0	48
Connect NYC FY 16 Transfer	0	1,636	1,636	0	0	0
CSX FY 16 Transfer	0	1,000	1,000	0	0	0
Dewberry FY16	0	10,318	10,318	0	0	0
FEMA FY 16 Cat E PW3289	0	2,094	2,094	0	0	0
FY15 to FY16 LMDC Rollover	0	1,674	1,674	0	0	0
FY15-16 Budget Rollover	0	17,856	17,856	0	0	0
FY16 AveNYC Rollover Mod	0	671	671	0	0	0
FY16 BC 0331 Increase	0	20	20	0	0	0
FY16 BC 0333 Increase	0	33	33	0	0	0
FY16 BNY DR Local Match FEMA	0	433	433	0	0	0
FY16 BNY FEMA Grant	0	1,109	1,109	0	0	0
FY16 EDC	0	1	1	0	0	0
FY16-17 CDBG-DR Resiliency Prg	0	1,742	1,742	0	1,742	1,742
FY16-EDC/MOME for Media Center	0	448	448	0	0	0
FY16-MOME/SBS Internship Prog	0	975	975	0	0	0
HRO Increase 2016	0	23,575	23,575	0	0	0
HRO-BCG 16	0	287	287	0	0	0
IC W/ EDC-FQHC	0	6,000	6,000	0	0	0
IC W/SBS-FRESH COORDINATOR	0	20	20	0	0	0
LGRMIG Grant	0	75	75	0	0	0
McKinsey Consulting Services	0	3,279	3,279	0	0	0
Member Item Reallocation	153	0	153	0	0	0
NYC EDC -The Inspection of Wat	0	620	620	0	0	0
One Stop FY16 Transfer	0	38	38	0	0	0
Randall's Island Connector	0	412	412	0	0	0
Red Hook	0	100	100	0	0	0
Red Hook FY16	0	1,768	1,768	0	0	0
RETROFIT PROGRAM NYC DEP	0	7,025	7,025	0	6,702	6,702
TAA FY15 to FY16 Rollover	0	286	286	0	0	0
BAT Rent - Base inc FY16-20	0	50	50	0	50	50

<i>Dollars in Thousands</i>	FY 2016			FY 2017		
	City	Non-City	Total	City	Non-City	Total
BDD Legacy Business Support	(\$160)	\$0	(\$160)	\$0	\$0	\$0
CDBG-DR Resiliency Program	0	(1,212)	(1,212)	0	(246)	(246)
CEO Funding Adjustment	0	0	0	3,549	0	3,549
City Council Member Item Reallocation	(15)	0	(15)	0	0	0
Collective Bargaining Adjustment	0	7	7	0	10	10
EAS FY16	0	1,500	1,500	0	0	0
EDC CDBG Staff Time FY15	0	1,398	1,398	0	0	0
EDC - Uncubed Career Fair	0	5	5	0	0	0
FY16 CDBG Workforce Increase	0	528	528	0	0	0
FY16 TAA Budget Increase	0	101	101	0	0	0
HRO FY 16	0	13,124	13,124	0	0	0
IC W/ SBS-FRESH COORDINATOR	0	3	3	0	0	0
MOER BF - EPA CW Haz Sub Asses	0	137	137	0	0	0
MOER BF - EPA CW Haz Petrol	0	121	121	0	0	0
MOER Brownfields - NYS BOA	0	406	406	0	0	0
NDD Neighborhood Initiative	(1,000)	0	(1,000)	0	0	0
NYCHA Small Business First Center Lease	(442)	0	(442)	0	0	0
OER - BF EPA Revolving Loan	0	776	776	0	0	0
OER Efficiency Savings	(156)	0	(156)	(156)	0	(156)
Rent For 130 Cedar Street	0	98	98	0	0	0
Saw Mill Creek Staff Time	0	102	102	0	102	102
Small Business First PS	(100)	0	(100)	0	0	0
TGI Efficiency Savings	(147)	0	(147)	(295)	0	(295)
WDD Cool Roofs Support Center	(350)	0	(350)	0	0	0
Subtotal, Other Adjustments	(\$2,231)	\$100,636	\$98,406	\$3,132	\$8,360	\$11,492
TOTAL, All Changes	\$34,342	\$100,636	\$134,978	\$30,322	\$8,360	\$38,682
SBS Budget as of the Preliminary 2017 Budget	\$142,326	\$254,676	\$397,002	\$102,723	\$69,425	\$172,147
New Needs - Exec. 2017						
Graffiti Free Expansion Costs	\$1,700	\$0	\$1,700	\$2,500	\$0	\$2,500
HireNYC in Rezoned Areas	0	0	0	2,000	0	2,000
Increase in BID Staff	0	0	0	215	0	215
Increased Baseline Funding	0	0	0	2,900	0	2,900
Minority and Women-Owned Business Enterprise (MWBE) Funding	500	0	500	0	0	0
OER - Jumpstart Program	0	0	0	500	0	500
Support for Small Businesses	0	0	0	2,173	0	2,173
TGI - Facilities Management Contract	0	0	0	5,000	0	5,000
TGI - Hills Maintenance Equipment	0	0	0	115	0	115
Subtotal, New Needs	\$2,200	\$0	\$2,200	\$15,403	\$0	\$15,403
Other Adjustments - Exec. 2017						
BRAC Headcount Realignment	\$0	(\$56)	(\$56)	\$0	(\$56)	(\$56)
Business PREP State Budget Mod	0	(170)	(170)	0	141	141
CDBG-DR Business PREP City	0	(65)	(65)	0	(40)	(40)
CDBG Resiliency Prog-State	0	307	307	0	2,225	2,225
City Council Member Item Reallocation	(15)	0	(15)	0	0	0
City Service Corp	32	0	32	8	0	8
Coney and Consumer Ed	0	(175)	(175)	0	(1)	(1)
Coney Island Bioswales Project	0	0	0	0	(101)	(101)
DEFO OTPS Savings	(700)	0	(700)	0	0	0
EDC Randall's Island Connector	0	(3,780)	(3,780)	0	6,990	6,990
EDC Temps for HRO	0	105	105	0	0	0

<i>Dollars in Thousands</i>	FY 2016			FY 2017		
	City	Non-City	Total	City	Non-City	Total
ENGY 80 X 50 INITIATIVE	\$0	\$2,284	\$2,284	\$0	\$0	\$0
Funding Adjustment	0	0	0	(320)	0	(320)
FY 16 CDBG Workforce Decrease	0	(20)	(20)	0	0	0
FY16 TAA Budget Increase	0	134	134	0	0	0
FY16&17 WDD CDBG Decrease	0	(16)	(16)	0	1	1
Heat, Light and Power	(156)	0	(156)	734	0	734
HRO Surplus Mods	0	(35,753)	(35,753)	0	0	0
HSBLGP Budget	0	6,340	6,340	0	41	41
HSBLGP Budget Mod	0	(2)	(2)	0	0	0
Hunts Point Fisibility Study	0	500	500	0	3,300	3,300
I/C Mod with EDC- Consultant	0	92	92	0	0	0
I/C W/EDC COMMERCIAL STUDY	0	318	318	0	0	0
I/C W/EDC - FQHC	0	(4,557)	(4,557)	0	0	0
Insurance Mitigation Decrease	0	(900)	(900)	0	0	0
Lease Adjustment	0	0	0	393	0	393
MWBE Disparity Study Reallocation	(1,180)	0	(1,180)	1,180	0	1,180
NYBDC additional Funds	0	3,300	3,300	0	0	0
NYBDC Budget Rollover	0	494	494	0	0	0
OER - Savings OTPS Surplus	(156)	0	(156)	0	0	0
OER Rolls	(7,306)	0	(7,306)	64	0	64
PS Savings	(500)	0	(500)	0	0	0
Raise Shorelines Feasibility	0	(42,694)	(42,694)	0	6,400	6,400
Real Estate Study	200	0	200	0	0	0
Retrofit Accelerator Program	0	(3,250)	(3,250)	0	3,250	3,250
RISE Surplus	0	(7,135)	(7,135)	0	4,510	4,510
Rollover of Clean Tech Incubator Funding	(1,453)	0	(1,453)	1,453	0	1,453
Saw Mill Creek Project Delivery	0	(635)	(635)	0	162	162
Small Business First Portal Expenses	(140)	0	(140)	(630)	0	(630)
TGI – Electricity Adjustment	0	0	0	(27)	0	(27)
Wage Adjustment	487	0	487	487	0	487
WDD Budget Realignment	0	8,637	8,637	0	0	0
Subtotal, Other Adjustments	(\$10,887)	(\$76,698)	(\$87,585)	\$3,342	\$26,822	\$30,164
TOTAL, All Changes	(\$8,687)	(\$76,698)	(\$85,385)	\$18,744	\$26,822	\$45,567
SBS Budget as of the Preliminary 2017 Budget	\$133,639	\$177,978	\$311,616	\$121,467	\$96,247	\$172,147

*Continuation from previous page