



NEW YORK CITY COUNCIL FINANCE DIVISION

**New York City Council**

Hon. Melissa Mark-Viverito, Speaker of the Council

**Finance Division**

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**Term and Condition (T&C) – Small Business Services:**

Fiscal 2015 Term and Condition is in relation to Workforce One Programs administered by Department of Small Business Services. In relation to the funding in the units of appropriation 010 and 011 for Workforce One programs, the Department of Small Business Services shall provide to the Council, no later than April 1, 2015, a summary detailing the: 1) number of registrants placed at jobs; 2) Council districts in which registrants placed at jobs reside 3) job category/job classification of job placements; 4) average hourly wage at placement; and 5) Council districts in which the jobs are located.

Such information shall be disaggregated by each specific job placement program within Workforce One programs.

**Rationale:**

This T&C would allow Council Members to have a better understanding of whether the services provided by the NYC Department of Small Business Services are meeting the needs of jobseekers, and provide a good picture of the type of services that are being provided to the registrants, the number of registrants actually placed in jobs, and the location of the jobs being offered to the registrants.

**Overview:**

The City Charter authorizes the Council to attach terms and conditions to any unit of appropriation in either the expense budget or the capital budget that impose certain requirements as a condition of spending. These requirements often consist of reporting on indicators related to the progress of spending the appropriated funds, or certain programmatic aspects of the spending. The Fiscal 2015 Budget for the Department of Small Business Services includes a term and condition that requires a report to related to Workforce One Programs.

**Frequency of Reporting:**

The term and condition requires that no later than April 1, 2015 the Department of Small Business Services provide to the Council a summary detailing the: 1) number of registrants placed at jobs; 2) Council districts in which registrants placed at jobs reside 3) job category/job classification of job placements; 4) average hourly wage at placement; and 5) Council districts in which the jobs are located.

The Department of Small Business Services provided all the necessary information to address the term and condition on April 9, 2015.

**Analysis of the T&C:**

As illustrated in the chart below, the Department of Small Business Services has provided information on the number of placements based on those funded by the Workforce Investment Act (federal funds) and those not through Workforce Investment Act. The placements are also split between those that were hired by a Workforce 1 employer through Workforce 1 Center and those that received services at a Workforce 1 Center but found employment on their own. For those workers that were hired by a Workforce 1 employer through Workforce 1 Center, information has also been provided on the average wage, median wage and whether the placements were part time or full time. This information has not been provided for the about one third of the hires that received services at a Workforce 1 Center but found employment on their own.

FY15 Systemwide Hires To Date	Direct Managed Hires			Self Placements	Total
	WIA	Non-WIA	Total		
Number of Placements	8,851	1,277	10,128	5,485	<b>15,613</b>
Full Time	4,767	1,275	6,042	Wage and work hour data is not available for self placements	
Part Time	4,084	2	4,086		
Average Wage	\$11.90	\$12.90	\$12.02		
Median Wage	\$11.00	\$11.00	\$11.00		

The Department of Small Business Services has provided the number of Workforce1 hires by council district of hires based on the location of the employer. The Department of Small Business Services has also provided the number of Workforce1 hires from 7/1/2014 to 3/31/2015 by zip code, council district and census tract of Workforce1 hires based on the location of customer residence. The list is attached. For the reporting period, there were 15,613 Workforce 1 hires. Of this total, 10,128 were hired by a Workforce 1 employer through Workforce 1 Center while 5,485 received services at a Workforce 1 Center but found employment on their own. Of the 15,613 Workforce 1 hires, 3,189 reside in the Bronx, 4,349 reside in Brooklyn, 2,190 reside in Manhattan, 2,570 reside in Queens and 1,200 reside in Staten Island. For 2,115 Workforce 1 hires information regarding borough of residence was not available and not provided by the Department of Small Business Services. The Department of Small Business Services runs 17 Workforce 1 centers of which 4 are in Brooklyn, 5 in Queens, 3 in Manhattan, 2 in Staten Island and 3 in the Bronx. The largest number of Workforce 1 registrants resides in Brooklyn followed by Bronx, Queens, Manhattan and Staten Island. The largest number of hires was in Brooklyn followed by Bronx, Queens, Manhattan and Staten Island. Seeing the trend it can be concluded that boroughs with more workforce centers saw greater number of hires.